

Barbara Corcoran Business Partner Jim

barbara corcoran business partner jim: Shark Tank Jump Start Your Business Michael Parrish DuDell, 2013-11-05 From the ABC hit show Shark Tank, this book-filled with practical advice and introductions from the Sharks themselves-will be the ultimate resource for anyone thinking about starting a business or growing the one they have. Full of tips for navigating the confusing world of entrepreneurship, the book will intersperse words of wisdom with inspirational stories from the show. Throughout the book, readers will learn how to: Determine whether they're compatible with the life of a small business owner, shape a marketable idea and craft a business model around it, plan for a launch, run a business without breaking the bank (or burning themselves out), create a growth plan that will help them handle and harness success, and pitch an idea or business plan like a pro. Responding to the fans' curiosity about past show contestants, readers will also find approximately 10 Where Are They Now boxes in which they learn what happened to some of the most asked-about and/or most popular guests ever to try their luck in front of the Sharks-and what they learned in the process.

barbara corcoran business partner jim: Cousins Maine Lobster Jim Tselikis, Sabin Lomac, Blake D. Dvorak, 2018-04-17 From the co-founders of the smash hit Cousins Maine Lobster food trucks comes a business book revealing to new entrepreneurs how the authors built their brand through integrity and authenticity--Amazon.com.

barbara corcoran business partner jim: Cold Hard Truth Kevin O'Leary, 2011-09-27 Kevin O'Leary shares invaluable secrets on entrepreneurship, business, money and life. Can you make millions just by "visualizing yourself rich" as some business prophets suggest? Don't buy it, says Kevin O'Leary. If you want to be a successful entrepreneur and amass wealth, you're going to have to work for it. But the good news is: with the right guidance, focus and perseverance, you can turn entrepreneurial vision into lucrative reality and have the personal freedom that only wealth can buy. Kevin O'Leary would know. The much-feared and revered Dragon on the immensely popular show Dragons' Den (and Shark Tank in the U.S.) started his company in his basement with a \$10,000 loan from his financially savvy mother. A few years later, Kevin sold that company for more than four billion dollars. In this compelling, candid and, above all else, brutally honest business memoir, Kevin provides engaging, practical advice and lessons that will give anyone a distinct competitive edge.

barbara corcoran business partner jim: Likeable Business: Why Today's Consumers Demand More and How Leaders Can Deliver Dave Kerpen, Theresa Braun, Valerie Pritchard, 2012-10-30 It pays to be LIKEABLE! You can have a rock-solid business strategy, unlimited resources, and the most talented people on staff. But only one thing is guaranteed in today's hyperconnected society: if your business isn't likeable, it will fail. Dave Kerpen knows how important it is for a business to be liked—by customers, employees, stakeholders, and the general public. He wrote the book on it. His groundbreaking bestseller Likeable Social Media changed the way businesses interact with their customers on a daily basis. Likeable Business lays out 11 strategies for organizations of all sizes to spur growth, profits, and overall success. Dave Kerpen reveals the remarkable returns you'll get when you gain the trust of your customers and stakeholders. In today's social media world, it literally pays to be likeable. Likeable Business helps any leader at a smaller mid-sized company increase profits and spur growth by applying the 11 principles of business likeability, such as: LISTENING—to customers, colleagues, shareholders—and competitors AUTHENTICITY—because today's savvy customer always knows when you're faking it TRANSPARENCY—honesty builds trust, and any deviation can destroy your reputation ADAPTABILITY—managing change and finding new opportunities is critical to success today SIMPLICITY—in design, in form, and in function GRATEFULNESS—every "thank you" is appreciated . . . and generates surprising returns! Likeability spreads. As a business leader, you set the tone. Be

likeable and your staff will be likeable—which in turn creates a more likeable customer experience. The blueprint for everlasting business likeability is in your hands. Apply Kerpen's basic principles day in and day out, and profits and growth are sure to follow. Praise for Likeable Business "Dave Kerpen has explained why customers expect more, and he gives you the tools to deliver on your brand promise. Be honest, be transparent, and be authentic. If you want to be likeable in business, you must read this book!" —Jeffrey Hayzlett, bestselling author of *Running the Gauntlet* and *The Mirror Test* "Dave Kerpen's manifesto on becoming a likeable leader of a likeable business applies equally well to social entrepreneurs and the nonprofit sector. Gratitude is his concluding principle, and I sure am grateful to Dave for writing this book." —Charles Best, founder of DonorsChoose.org "Kerpen demonstrates how building a likeable culture may be the most vital and rewarding strategy of all." —John Jantsch, author of *The Commitment Engine* and *Duct Tape Marketing* "This important, persuasive book will change the way you think about and operate your business. Anyone who hopes to lead successfully in the twenty-first century needs to read this book." —Meg Cadoux Hirshberg, author of *For Better or For Work: A Survival Guide for Entrepreneurs and Their Families* "From transparency to authenticity to the impact of sharing one's values via story telling—Dave Kerpen's blueprints on how to run a business move from 'Likeable' to essential. Ben & Jerry's was founded on these values in 1978 and has practiced them through the company's phenomenal growth to this very day. With communication at digital speeds in today's corporate world, it's no longer a choice to be responsible. Consumers choose to support businesses who practice values-led business. The opportunities when running your business in a responsible manner allow great freedom within your organization and externally with the ever-growing conscious consumer world around us." —Jostein Solheim, CEO of Ben & Jerry's "Dave provides a blueprint that allows entrepreneurs everywhere to build a successful, likeable business in this era of social media." —Scott Gerber, founder of Young Entrepreneurs Council "A masterful storyteller, Dave Kerpen takes you on a journey into the wonderful new world of tomorrow. It's a place where customers love you and ensure your business success. This is no wishful utopia. It's a reality within reach if you follow the principles of Likeable Business." —Michael Stelzner, CEO of Social Media Examiner and author of *Launch: How to Quickly Propel Your Business Beyond the Competition* "Social media teaches businesses how to be nicer to people—and be happier while doing it. This book will teach you how to make that change for your entire business—and make more money because you're doing it." —Andy Sernovitz, New York Times bestselling author of *Word of Mouth Marketing: How Smart Companies Get People Talking* "Likeability matters. It opens doors and minds and makes everything easier. But, how do you 'build' a likeable business? In Likeable Business, Kerpen shares a validated step-by-step path to likeability. A great read for entrepreneurs and executives alike!" —Jonathan Fields, author of *Uncertainty* and founder of Good Life Project "It's simple; when people understand who you are and where you come from, they're more likely to rally around your cause. Every company has its own unique history, one that's worth sharing. At 1-800-GOT-JUNK? we're passionate about sharing where we came from and where we're headed not only with our customers and the public but within our own teams." —Brian Scudamore, founder and CEO of 1-800-GOT-JUNK? An excellent book for anyone working in customer service, Kerpen's work provides original ways of thinking about everyday actions. Recommended. (Starred Review) *Publisher's Weekly*

barbara corcoran business partner jim: Built to Sell John Warrillow, 2012-12-24 Run your company. Don't let it run you. Most business owners started their company because they wanted more freedom—to work on their own schedules, make the kind of money they deserve, and eventually retire on the fruits of their labor. Unfortunately, according to John Warrillow, most owners find that stepping out of the picture is extremely difficult because their business relies too heavily on their personal involvement. Without them, their company—no matter how big or profitable—is essentially worthless. But the good news is that entrepreneurs can take specific steps—no matter what stage a business is in—to create a valuable, sellable company. Warrillow shows exactly what it takes to create a solid business that can thrive long into the future.

barbara corcoran business partner jim: *If You Don't Have Big Breasts, Put Ribbons on Your*

Pigtails Barbara Ann Corcoran, Bruce Duanne Littlefield, 2003 In Use What You've Got Barbra shares her hilarious stories about growing up, getting into trouble, failing miserably, and then starting over again. In each chapter, she comes back to one of her mom's twenty four unconventional lessons, and how it applies in the real world of business. --Inside cover.

barbara corcoran business partner jim: Shark Tales Barbara Corcoran, Bruce Littlefield, 2011-02-09 The inspiring true story of Shark Tank star Barbara Corcoran--and her best advice for anyone starting a business. After failing at twenty-two jobs, Barbara Corcoran borrowed \$1,000 from a boyfriend, quit her job as a diner waitress, and started a tiny real estate office in New York City. Using the unconventional lessons she learned from her homemaker mom, she gradually built it into a \$6 billion dollar business. Now Barbara's even more famous for the no-nonsense wisdom she offers to entrepreneurs on Shark Tank, ABC's hit reality TV show. Shark Tales is down-to-earth, frank, and as heartwarming as it is smart. After reading it don't be surprised if you find yourself thinking, If she can do it, so can I. Nothing would make Barbara happier.

barbara corcoran business partner jim: West Like Lightning Jim DeFelice, 2018-05-08 Western Writers of America Spur Awards Finalist, Best Western Historical Nonfiction A GROUNDBREAKING WORK. ... The first comprehensive history of the legendary transcontinental experiment in mail delivery in sixty years. —True West This rollicking account of the daring enterprise known as the Pony Express brings its era and its legendary characters to life. —San Francisco Chronicle The new definitive history of the Pony Express by the #1 bestselling coauthor of American Sniper, illustrated with 50 images On the eve of the Civil War, three American businessmen launched an audacious plan to create a financial empire by transforming communications across the hostile territory between the nation's two coasts. In the process, they created one of the most enduring icons of the American West: the Pony Express. Daring young men with colorful names like "Bronco Charlie" and "Sawed-Off Jim" galloped at speed over a vast and unforgiving landscape, etching an irresistible tale that passed into myth almost instantly. Equally an improbable success and a business disaster, the Pony Express came and went in just eighteen months, but not before uniting and captivating a nation on the brink of being torn apart. Jim DeFelice's brilliantly entertaining West Like Lightning is the first major history of the Pony Express to put its birth, life, and legacy into the full context of the American story. The Central Overland California and Pikes Peak Express Company—or "Pony Express," as it came to be known—was part of a plan by William Russell, Alexander Majors, and William Waddell to create the next American Express, a transportation and financial juggernaut that already dominated commerce back east. All that stood in their way were almost two thousand miles of uninhabited desert, ice-capped mountains, oceanic plains roamed by Indian tribes, whitewater-choked rivers, and harsh, unsettled wilderness. The Pony used a relay system of courageous horseback riders to ferry mail halfway across a continent in just ten days. The challenges the riders faced were enormous, yet the Pony Express succeeded, delivering thousands of letters at record speed. The service instantly became the most direct means of communication between the eastern United States and its far western territories, helping to firmly connect them to the Union. Populated with cast of characters including Abraham Lincoln (news of whose electoral victory the Express delivered to California), Wild Bill Hickock, Buffalo Bill Cody (who fed the legend of the Express in his Wild West Show), and Mark Twain (who celebrated the riders in *Roughing It*), West Like Lightning masterfully traces the development of the Pony Express and follows it from its start in St. Joseph, Missouri—the edge of the civilized world—west to Sacramento, the capital of California, then booming from the gold rush. Jim DeFelice, who traveled the Pony's route in his research, plumbs the legends, myths, and surprising truth of the service, exploring its lasting relevance today as a symbol of American enterprise, audacity, and daring.

barbara corcoran business partner jim: The Small Business Bible Steven D. Strauss, 2012-02-27 An updated third edition of the most comprehensive guide to small business success Whether you're a novice entrepreneur or a seasoned pro, The Small Business Bible offers you everything you need to know to build and grow your dream business. It shows you what really works

(and what doesn't!) and includes scores of tips, insider information, stories, and proven secrets of success. Even if you've run your own business for years, this handy guide keeps you up to date on the latest business and tech trends. This Third Edition includes entirely new chapters devoted to social media, mobility and apps, and new trends in online discounting and group buying that are vital to small business owners everywhere. New chapters include: How to use Facebook, Twitter, and other social media tools to engage customers and potential stakeholders How to generate leads and win strategic partnerships with LinkedIn How to employ videos and YouTube to further your brand What you need to know about Groupon and group discount buying What mobile marketing can do for your business Give your small business its best shot by understanding the best and latest small business strategies, especially in this transformative and volatile period. The Small Business Bible offers every bit of information you'll need to know to succeed.

barbara corcoran business partner jim: *The King Of California* Mark Arax, Rick Wartzman, 2005-02-16 The fascinating story of a cotton magnate whose voracious appetite for land drove him to create the first big agricultural empire of the Central Valley of California, and shaped the landscape for decades to come. J.G. Boswell was the biggest farmer in America. He built a secret empire while thumbing his nose at nature, politicians, labor unions and every journalist who ever tried to lift the veil on the ultimate factory in the fields. The King of California is the previously untold account of how a Georgia slave-owning family migrated to California in the early 1920s, drained one of America's biggest lakes in an act of incredible hubris and carved out the richest cotton empire in the world. Indeed, the sophistication of Boswell's agricultural operation -from lab to field to gin -- is unrivaled anywhere. Much more than a business story, this is a sweeping social history that details the saga of cotton growers who were chased from the South by the boll weevil and brought their black farmhands to California. It is a gripping read with cameos by a cast of famous characters, from Cecil B. DeMille to Cesar Chavez.

barbara corcoran business partner jim: *The Teacher Who Couldn't Read* John Corcoran, 2017-12-29 The Teacher Who Couldn't Read is John Corcoran's life story of how he struggled through school without the basic skills of how to read or write and went on to become a college graduate and a high school teacher, still without these basic skills. National literacy advocate John Corcoran continues to help bring illiteracy out of the shadows with this autobiography, The Teacher Who Couldn't Read. It is the amazing true story of a man who triumphed over his illiteracy and who has become one of the nation's leading literacy advocates. His shocking and emotionally moving story-from being a child who was failed by the system, to an angry adolescent, a desperate college student, and finally an emerging adult reader-touched audiences of such national television shows as the Oprah Winfrey Show, 20/20, the Phil Donahue Show, and Larry King Live. His story was also featured in national magazines such as Esquire, Biography, Reader's Digest, and People. The Teacher Who Couldn't Read is a gripping tale of triumph over America's national literacy crisis-- a story you'll thoroughly enjoy while being enlightened to a national tragedy.

barbara corcoran business partner jim: Traffic World and Traffic Bulletin , 1979

barbara corcoran business partner jim: *Use what You've Got* Barbara Ann Corcoran, Bruce Duanne Littlefield, 2003 A founder of the Corcoran Group real estate company describes her hard-working childhood and the lessons she learned from her mother and through her business experiences that enabled her to become successful.

barbara corcoran business partner jim: Washington , 1993

barbara corcoran business partner jim: *Orange Coast Magazine* , 1998-10 Orange Coast Magazine is the oldest continuously published lifestyle magazine in the region, bringing together Orange County's most affluent coastal communities through smart, fun, and timely editorial content, as well as compelling photographs and design. Each issue features an award-winning blend of celebrity and newsmaker profiles, service journalism, and authoritative articles on dining, fashion, home design, and travel. As Orange County's only paid subscription lifestyle magazine with circulation figures guaranteed by the Audit Bureau of Circulation, Orange Coast is the definitive guidebook into the county's luxe lifestyle.

barbara corcoran business partner jim: Choose FI Chris Mamula, Brad Barrett, Jonathan Mendonsa, 2019-10 Now available for Pre-Order! A common resolution set at the beginning of a new year is to get my financial house in order. But how can you build a house, let alone pour any kind of foundation, without a blueprint? There are dozens of books and gurus trying to push their advice and tell you how to spend and invest your money. And then, there are three suburban dads just trying to make the world a little bit better. Meet Brad Barrett and Jonathan Mendonsa of the award-winning ChooseFI podcast and Chris Mamula of the popular blog Can I Retire Yet?. They have walked the talk and now want to share their knowledge with you. Together, these three regular guys will show you how they did something extraordinary. They are all financially independent and doing meaningful work that fulfills them. All three left their corporate 9 to 5 jobs and are reaping the benefits of extra time with their families. Mirroring the format of the popular ChooseFI podcast, this book pulls from the collective knowledge of those who have decided to build a lifestyle around their passions instead of allowing their finances to dictate their future. These stories demonstrate universal principles, giving you the opportunity to pick the elements that are the most applicable to your financial situation and choose your own adventure. The book covers a wide range of topics that will help you build a strong financial foundation: Developing a growth mindset Defining your values and aligning them with your spending Cutting years from your estimated retirement date Questioning the status quo on required expenses Cutting travel expenses and putting family vacations within your reach Learning how to earn more and live with abundance Updating the commonly accepted wisdom on college education and the debt associated with it Cutting through the noise on investing to discover strategies that work Showing how to implement investment strategies that enable the lifestyle you desire while controlling downside risk FI or Financial Independence is the new debt-free and getting back to 0 is just the beginning of a wonderful journey. Whether you have mountains of debt now or are recently debt free and wondering what to do next, Choose FI: Your Blueprint to Financial Independence will give you the information to guide your next move.

barbara corcoran business partner jim: Washington Representatives , 2001

barbara corcoran business partner jim: Princeton Alumni Weekly , 1966

barbara corcoran business partner jim: Washington Directory , 2008

barbara corcoran business partner jim: Orange Coast Magazine , 1998-11 Orange Coast Magazine is the oldest continuously published lifestyle magazine in the region, bringing together Orange County's most affluent coastal communities through smart, fun, and timely editorial content, as well as compelling photographs and design. Each issue features an award-winning blend of celebrity and newsmaker profiles, service journalism, and authoritative articles on dining, fashion, home design, and travel. As Orange County's only paid subscription lifestyle magazine with circulation figures guaranteed by the Audit Bureau of Circulation, Orange Coast is the definitive guidebook into the county's luxe lifestyle.

barbara corcoran business partner jim: *Corcoran Gallery of Art* Corcoran Gallery of Art, Sarah Cash, Emily Dana Shapiro, Jennifer Carson, 2011 This authoritative catalogue of the Corcoran Gallery of Art's renowned collection of pre-1945 American paintings will greatly enhance scholarly and public understanding of one of the finest and most important collections of historic American art in the world. Composed of more than 600 objects dating from 1740 to 1945.

barbara corcoran business partner jim: Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate : What it Takes to Win in High-Stakes Commercial Real Estate James Randel, Jim Randel, 2005-12-19 A front row seat into the world of high-stakes commercial real estate investing "A must-read book ... one of the best real estate investment books I have ever read. On my scale of 1 to 10, this unique book rates an off-the-charts 12." ---Robert Bruss *Confessions of a Real Estate Entrepreneur* is for the individual who is ready to get serious about investing. Not a rah-rah or get-rich-quick book, this book is for someone who is prepared to think about what he or she wants to accomplish. James Randel provides the how and why. James Randel has been a successful investor and educator for 25 years. He teaches investing through stories and anecdotes - bringing to the limelight not just his successes

(and there are some amazing stories of these) but also his mistakes. His candor is instructive and entertaining. It is said that “those who can, do, and those who can’t, teach.” James Randel is a rare exception as he is both a highly successful investor as well as an excellent teacher. As said by Jeff Dunne, Vice Chairman of the largest real estate company in the world, CB Richard Ellis: “I’ve tracked Jimmy’s incredible run of successful real estate investments for 20 years and more recently invested very profitably with him. His new book is a must read for anyone interested in real estate investing.” If you are tired of the “same old, same old” and prepared to play in the big leagues, this book is calling your name.

barbara corcoran business partner jim: *Ward's Business Directory of U.S. Private and Public Companies*, 1999 This multi-volume set is a primary source for basic company and industry information. Names, addresses, SIC code, and geographic location of over 135,000 U.S. companies are included.

barbara corcoran business partner jim: *Five Stars* Carmine Gallo, 2018-06-05 “As technology threatens to displace countless jobs and skills, the ability to communicate is becoming more important than ever. This book is full of examples to help you get better at transporting your thoughts and emotions into the minds of other people.” —Adam Grant, New York Times bestselling author of *Give and Take*, *Originals*, and *Option B* with Sheryl Sandberg How to master the art of persuasion—from the bestselling author of *Talk Like TED*. Ideas don’t sell themselves. As the forces of globalization, automation, and artificial intelligence combine to disrupt every field, having a good idea isn’t good enough. Mastering the ancient art of persuasion is the key to standing out, getting ahead, and achieving greatness in the modern world. Communication is no longer a “soft” skill—it is the human edge that will make you unstoppable, irresistible, and irreplaceable—earning you that perfect rating, that fifth star. In *Five Stars*, Carmine Gallo, bestselling author of *Talk Like TED*, breaks down how to apply Aristotle’s formula of persuasion to inspire contemporary audiences. As the nature of work changes, and technology carries things across the globe in a moment, communication skills become more valuable—not less. Gallo interviews neuroscientists, economists, historians, billionaires, and business leaders of companies like Google, Nike, and Airbnb to show first-hand how they use their words to captivate your imagination and ignite your dreams. In the knowledge age—the information economy—you are only as valuable as your ideas. *Five Stars* is a book to help you bridge the gap between mediocrity and exceptionality, and gain your competitive edge in the age of automation. In *Five Stars*, you will also learn: -The one skill billionaire Warren Buffett says will raise your value by 50 percent. -Why your job might fall into a category where 75 percent or more of your income relies on your ability to sell your idea. -How Airbnb’s founders follow a classic 3-part formula shared by successful Hollywood movies. -Why you should speak in third-grade language to persuade adult listeners. -The one brain hack Steve Jobs, Leonardo da Vinci, and Picasso used to unlock their best ideas.

barbara corcoran business partner jim: *Writer's Directory* Saint Martins Press Inc, 1994

barbara corcoran business partner jim: *Assembly* West Point Association of Graduates (Organization)., 1977

barbara corcoran business partner jim: *Die with Zero* Bill Perkins, William O. Perkins, 2020 A startling new philosophy and practical guide to getting the most out of your money-and out of life-for those who value memorable experiences as much as their earnings--

barbara corcoran business partner jim: *Leadership That Rocks* Jim Knight, 2021-05-18 Rock-Star Leaders Stand Out Up and coming leaders have a challenge: How do you enhance your company's culture in your current role? How do you establish yourself as a leader who takes your organization's brand to eleven? You may not be an executive, and you may or may not have direct reports, but author, speaker, and trainer Jim Knight would assert that, nonetheless, you have the power to be a major influencer of your organization's culture, lighting it up and making it rock, from the inside out. Part of Knight's Culture That Rocks series, *Leadership That Rocks* uses examples from some of the country's most recognizable figures to show you how to become culture-driven, a versatile manager, and a catalyst for change within your organization. You will learn how to develop

your own leadership and to powerfully grow your brand's culture from within your sphere of influence. Full of practical advice and actionable tips, *Leadership That Rocks* gives you the goods to stand out as a rock-star leader who knows how to amp up business results.

barbara corcoran business partner jim: *Intelligence Revolution 1960* Ingard Clausen, Edward A. Miller, 2012 Overview: Provides a history of the Corona Satellite photo reconnaissance Program. It was a joint Central Intelligence Agency and United States Air Force program in the 1960s. It was then highly classified.

barbara corcoran business partner jim: *Essentials of Business Communication* Mary Ellen Guffey, 2004 This text-workbook is a streamlined, no-nonsense approach to business communication. It takes a three-in-one approach: (1) text, (2) practical workbook, and (3) self-teaching grammar/mechanics handbook. The chapters reinforce basic writing skills, then apply these skills to a variety of memos, letters, reports, and resumes. This new edition features increased coverage of contemporary business communication issues including oral communication, electronic forms of communication, diversity and ethics.

barbara corcoran business partner jim: *Business Firms Directory of Greater Philadelphia* , 1989

barbara corcoran business partner jim: *Get Backed* Evan Baehr, Evan Loomis, 2015-10-27 "Anyone who comes to pitch on Shark Tank should read this book first!" —Barbara Corcoran, ABC's Shark Tank "I have seen literally thousands of companies trying to raise capital and know that a great pitch deck is critical. This book gives you the playbook for creating yours." —Naval Ravikant, cofounder and CEO, AngelList "I raised twice the amount of money I set out to in a mere five weeks. I'm naming my firstborn child after the Evans." —Slava Menn, cofounder and CEO, Fortified Bicycle HOW DO YOU LAUNCH THE VENTURE OF YOUR DREAMS? *Get Backed* isn't just about startup fundraising. It's a handbook for anyone who has an idea and needs to build relationships to get it off the ground. Over the last 3 years, entrepreneurs Evan Loomis and Evan Baehr have raised \$45 million for their own ventures, including the second largest round on the fundraising platform AngelList. In *Get Backed*, they show you exactly what they and dozens of others did to raise money—even the mistakes they made—while sharing the secrets of the world's best storytellers, fundraisers, and startup accelerators. They'll also teach you how to use "the friendship loop", a step-by-step process that can be used to initiate and build relationships with anyone, from investors to potential cofounders. And, most of all, they'll help you create a pitch deck, building on the real-life examples of 15 ventures that have raised over \$150 million. What's in the book? • The original pitch decks and fundraising strategies of 15 ventures that raised over \$150 million • Email scripts that will get you a meeting with angel investors, venture capitalists, and potential board members • Pitching exercises developed by startup talent beds like Stanford University's d.school and Techstars • A breakdown of the 10 essential pitch deck slides, how to create them, and what questions you should answer with each • An overview of the 5 main funding sources for startups, the pros and cons of each, and who the big players are • A crash-course in visual and presentation design that will make any deck beautiful • Templates for 4 stories every entrepreneur should know how to tell • The story of one entrepreneur who showed up in Silicon Valley with no network and six months later had investments from Fred Anderson, Bono, and Peter Thiel *Get Backed* will show you exactly what it takes to get funded and will give you the tools to make any idea a reality.

barbara corcoran business partner jim: *California Services Register* , 1987

barbara corcoran business partner jim: *The Art of People* Dave Kerpen, 2016-03-15 What does it take to win success and influence? Some people think that in today's hyper-competitive world, it's the tough, take-no-prisoners type who comes out on top. But in reality, argues New York Times bestselling author Dave Kerpen, it's actually those with the best people skills who win the day. Those who build the right relationships. Those who truly understand and connect with their colleagues, their customers, their partners. Those who can teach, lead, and inspire. In a world where we are constantly connected, and social media has become the primary way we communicate, the key to getting ahead is being the person others like, respect, and trust. Because no matter who you

are or what profession you're in, success is contingent less on what you can do for yourself, but on what other people are willing to do for you. Here, through 53 bite-sized, easy-to-execute, and often counterintuitive tips, you'll learn to master the 11 People Skills that will get you more of what you want at work, at home, and in life. For example, you'll learn: · The single most important question you can ever ask to win attention in a meeting · The one simple key to networking that nobody talks about · How to remain top of mind for thousands of people, everyday · Why it usually pays to be the one to give the bad news · How to blow off the right people · And why, when in doubt, buy him a Bonsai A book best described as "How to Win Friends and Influence People for today's world," The Art of People shows how to charm and win over anyone to be more successful at work and outside of it.

barbara corcoran business partner jim: Bad with Money Gaby Dunn, 2019-01-01 "Humorous and forthright...[Gaby] Dunn makes facing money issues seem not only palatable but possibly even fun....Dunn's book delivers." —Publishers Weekly The beloved writer-comedian expands on his popular podcast with an engaging and empowering financial literacy book for Millennials and Gen Z. In the first episode of his Bad With Money podcast, Gaby Dunn asked patrons at a coffee shop two questions: First, what's your favorite sex position? Everyone was game to answer, even the barista. Then, she asked how much money was in their bank accounts. People were aghast. "That's a very personal question," they insisted. And therein lies the problem. Dunn argues that our inability to speak honestly about money is our #1 barrier to understanding it, leading us to feel alone, ashamed, and anxious, which in turns makes us feel even more overwhelmed by it. In Bad With Money, he reveals the legitimate, systemic reasons behind our feeling of helplessness when it comes to personal finance, demystifying the many signposts on the road to getting our financial sh*t together, like how to choose an insurance plan or buy a car, sign up for a credit card or take out student loans. He speaks directly to her audience, offering advice on how to make that #freelancelife work for you, navigate money while you date, and budget without becoming a Nobel-winning economist overnight. Even a topic as notoriously dry as money becomes hilarious and engaging in the hands of Dunn, who weaves his own stories with the perspectives of various comedians, artists, students, and more, arguing that—even without selling our bodies to science or suffering the indignity of snobby thrift shop buyers—we can all start taking control of our financial futures.

barbara corcoran business partner jim: New York Magazine , 1997-03-17 New York magazine was born in 1968 after a run as an insert of the New York Herald Tribune and quickly made a place for itself as the trusted resource for readers across the country. With award-winning writing and photography covering everything from politics and food to theater and fashion, the magazine's consistent mission has been to reflect back to its audience the energy and excitement of the city itself, while celebrating New York as both a place and an idea.

barbara corcoran business partner jim: Nextville Barbara Corcoran, 2008-04-29 WHAT ARE YOU DOING THE REST OF YOUR LIFE? Where, and maybe more importantly, how do you want to live once you've escaped the 9-to-5? Barbara Corcoran has built her career on knowing where people will live even before they know it themselves! Now she turns her keen eye toward predicting the next big thing in real estate-where and how the over 77 million baby boomers will live when they retire. In Nextville, Corcoran identifies the top eight trends that are changing where (and how) boomers are retiring. And she helps you figure out what's most important to you in your next place-whether it's pursuing your passions, living green, finding community, living young in a city or college town, or even staying right in your old home town. Corcoran also delivers her signature Barb's Rules on where and how to get the most out of the next great stage of our life. Let Barbara help you make the smartest real estate choices today to ensure a secure, comfortable, and fabulously fun tomorrow.

barbara corcoran business partner jim: Business Firms Directory , 1990

barbara corcoran business partner jim: Pennsylvania Manufacturers Register , 2004

barbara corcoran business partner jim: Directory of Corporate Affiliations , 2000 Described as Who owns whom, the family tree of every major corporation in America, the directory is indexed

by name (parent and subsidiary), geographic location, Standard Industrial Classification (SIC) Code, and corporate responsibility.

Barbara Corcoran Business Partner Jim Introduction

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4 COMMISSIONERS OF THE COURT LOUIS APOSTOL GEORGE ARGIONIS Glenview, Illinois
Chicago, Illinois September 6, 2003 -- August 18, 2003 -- JOSEPH J. CAVANAUGH ...

Contract Subcommittee Model Trading Partner Agreement ...

Model Trading Partner Agreement Final Meeting Minutes Tuesday, June 17, 1997 ECT Offices -
Houston Minutes prepared by Cynthia Corcoran. Meeting chaired by Cheryl Loewen. I. ...

City of CORCORAN - Revize

City of CORCORAN Business Tax Certificate Application . Application for: ___ New Business ___
Name Change ___

Front Cover: Mount Rushmore Flag, raised in ceremonies ...

Deputy Clerk - Barbara B. Haynes Inspector-Nancy A. Bates Deputy Inspector-Jacqueline P. Hauser
Additional Inspector-Catherine V. Sharp Deputy Additional Inspector-Barbara E. Bell ...

THE STORY OF THE CENTURY - 100th Bomb Group Foundation

THE CHAPTERS PAGE I. "Oh, to be in England". 1 2. The Forts
Fight the Subs ...

UNDERGRADUATE CATALOG

1 UNDERGRADUATE CATALOG 2017-2018 Mount Saint Mary College 330 Powell Avenue
Newburgh, NY 12550 Phone: 845-561-0800 Toll-Free Number: 1-888-YES-MSMC

Division: MI-Division 30 #7 Date: 7-14-15 Member Total Place ...

ID Partner Member ID Big Bass Fish Dead Total Weight Points 1 2307 Brody Layher 1231 1.77 5
7.97 50 ... 4 2310 Buddy Pearson 895 Dan Fletcher 870 1.98 3 4.52 47 5 2311 Jim Corcoran ...

County Marriage Records, 1908-1916 Index by Bride's Name

Cattalina, Carmoda Barber, Mary 1914 5032 Lundstrom, George H. Barber, Pauline M. 1914 4687
Marx, Herman P. Barber, Pearl E. 1913 3464 Barbera, Carmelo Barbera ...

FRONT OFFICE DIRECTORY - media.eagles.1rmg.com

PHILADELPHIA EAGLES MEDIA GUIDE FRONT OFFICE DIRECTORY Bridget Carrigan.....Assistant
Manager, Ticket Operations Brian Dea.....Fan Experience Manager ...

ParcelID Name Property Address June Account Balance ...

251023p0020120 adcock barbara & rocky 7205 jan place st \$252.54 251023p0020124 adcock jeffery 7206 jan place st \$71.28 25101300640102 adcock lee 3416 kramers ln trlr 102 \$70.88 ...

Twist and check times tables - Skillsworkshop

Kindly contributed Barbara Corcoran, Eastleigh College, bcorcoran@eastleigh.ac.uk Page 1 of 11
Twist & Check Times Tables Covers 6, 7, 8 and 9 times tables. Preparation Print pages 2 to ...

Secondary Organisational Chart 2024-2025

Secondary(Academic)OrganisationalChart2024-2025 TEACHING STAFF egend: Head of School
Deputy Headteacher and Assistant Headteacher Headof Department/Director Second in ...

The 16th National Health Summit 2020: February 6, Croke ...

Roisin Morris Business Manager HSE - National Doctors Training and Planning (NDTP) Michelle
Mulcahy Senior Manager EY Ireland Patrick Muldoon Business Analyst VHI Aine Mulhall ...

Homeless adults and children in Minnesota

Homeless adults and children in Minnesota Statewide survey of people without permanent shelter
August 2001 Wilder Research Center 1295 Bandana Boulevard North, Suite 210

Inspiring care - Cottage Health

400 W. Pueblo Street, Santa Barbara, CA 93105 805-682-7111 extension 53692 •Goleta Valley
Cottage Hospital 351 S. Patterson Avenue, Santa Barbara, CA 93111 805-967-3411 ...

Appointments by Other Appointing Authorities - California ...

Corcoran, CA 93212 . 13252 Elgin Road : Dos Palos, CA 93620-9609 : Golden Gate Produce : ... Jim
Gorden . Partner . Hog Wallow Farms . P.O. Box 44066 . Lemon Cove, CA 93244 . Kurt ...

Minnesota Board of Nursing Report of All Individuals Under ...

Minnesota Board of Nursing Report of All Individuals Under Action as of: 11/15/2017 2 Anderson
Karin Marie R 985468 Suspended 3/2/2007 Anderson Janice Virginia R 1043529 Voluntary ...

2024 NAWBO Santa Barbara Corporate Partner Sponsorship ...

Sam's Club Confidential Santa Barbara Corporate Partner Sponsorship Levels
PlanumSponsor\$7,500 • Presenting Sponsor of the BRAVO Awards • Reserved Table for 8 to ...

CITY OF CORCORAN Corcoran Planning Commission Agenda ...

Corcoran Planning Commission Agenda January 7, 2021 - 7:00 pm 1. Call to Order / Roll Call 2.
Pledge of Allegiance 3. Chair and Vice-Chair Election 4. Agenda Approval 5. Open Forum 6. ...

TRADITION T R A D - jca-online.org

Business Manager Edward Mayer Admissions Office Director of Admissions and Communications
Ryan Quigley, 2003 Assistant Director of Admissions Mary Russell Ragusa, 1993 Assistant ...

Attendees - Forum for Healthcare Strategists

Partner & CCO Camp+King San Francisco, CA Chad Campbell Account Manager SilverTech
Manchester, NH Genevieve Campbell Director, Business Development Nebraska Medicine ...

NEJAC Virtual Public Meeting, May 6, 2021 - U.S.

5:45 p.m. -6:45 p.m. NEJAC BUSINESS MEETING REFLECTION & CONVERSATION o The NEJAC
will use this time to reflect on the meeting proceedings, public comment period, ...

Spring 2018 • Issue 1 Bringing Community to Life

Jun 1, 2025 · Mark Corcoran, who lived outside the area and traveled to Cleveland ABOUT THEATRE IN THE CIRCLE Theatre in the Circle's mission is to provide musical theater ...

County of Fairfax, Virginia - Fairfax County

Dec 13, 2023 · Jim Corcoran suggested that benchmarking the CCT with similar trails (e.g. Denver, Minneapolis) based on trail mileage can provide concrete support for increased trails ...

Saint Bridget Catholic Church

JoAnn O'Connor, Business Manager business@stbridgeteastfalls.org Marie Kwartnik, Secretary secretary@stbridgeteastfalls.org MASS SCHEDULE Saturday Vigil Mass: 4:00PM Sunday ...

MHEC Contract Vendors Effective June 2015 - milton.edu

B&V Testing, a Stericycle Business D26 Sandy MacLean-Horne 781-891-9081 x103 sandy@bandvtesting.com Bacher Corporation G02 James Viggiano 860-627-5924 ...

686,71\$ - matsugov.us

0 du n ' u 6 x v k d q d ' u 0 f 5 d h 5 g 2 u w q h u / r s. h u u \ o \ q q / q: h v w i r u n ' u 9 r v ' u * d u q h w / q / l w w o h 2 w h u ' u 7 l q d / q) r j j \ ' u 6 x f f h v v' u 6 r x w k z d \ 6 w, v

EVENING PROGRAM - holynames-sea.org

Debra Santos & Jim Stephens Christine Schoeggl '15 Nancy Barnes Schoeggl '82 Jennie Spohr Tonya & Kai Hon Shum Kristen Austin Jennifer Breedlove Barbara Dallman Meghan Dort ...

THE ALUMNI - University of Scranton

Partner at the law firm of Hellring Lindeman Goldstein & Siegal LLP. 93G Barbara Bossi, Clarks Summit, has been named Vice-Chair of the Board of Directors of the Northeast Regional ...

1ST SPECIAL OPERATIONS WING PUBLIC AFFAIRS

Jan 15, 2019 · Barbara Britt 505 CCW Certified Life & Business Coach John Maxwell Team Speaker ... Apex Broadcasting/Radio . Stations . Hayward Dykes, Jr. 24 SOW/CCC ...

Commencement Program, 2019 - University Archives and ...

The first medical and business schools in the United States were launched here. And the first general-purpose electronic, digital computer – ENIAC – was invented right here at the ...

SECRETARY OF STATE DR. SHIRLEY N. WEBER CALIFORNIA ...

The Secretary of State's California Business Portal provides online information, resources, and services to businesses. The Secretary receives, examines, and approves articles of ...

ScholarShip Foundation

Barbara County Students. This is a partial list of Scholars Circle members, including only those who have given their permission to publish their names. The Scholars Circle honors visionary ...

Scenic Rim Regional Council Beaudesert Branch Library Local ...

6: Indigenous Land Use Agreements: Wyaralong Dam: 0010-5-2:V1:P33 : Indigenous peoples in SE Qld: Ethno-historical sources: LH016.30589915FOR

Foreword - Boston College

2 Foreword & Mission Foreword The Boston College Fact Book captures and summarizes much of the important current and historical information about Boston College. The Fact Book is ...

Division: MI Division 30 #2 Date: Member Total Place Team ID ...

ID Partner Member ID Big Bass Fish Dead Total Weight Points 1 1978 Jim Corcoran 737 Scott Conley 950 4 7.56 50 2 1979 Patrick Hill 277 Tony Mollette 278 2.56 4 7.01 49 3 1980 ...

2020 Election Cycle and the 2020 Special Election Cycle

Barbara Kahlow 800 25th Street NW, Washington, DC 20037 Retired Retired \$20.00 09/04/2020
Benjamin W Goldsmith 1314 Massachusetts Ave NW Apt 806, ... Washington, DC 20009 NP ...

THE LOVE LETTER TECHNIQUE - ametalnikova.ru

opposition in our relationships (personal/intimate and business), this shows up as emotional tension. This emotional tension is a cover-up for our deeper feelings and fears. In releasing, ...

CALM is countywide

Santa Barbara County by providing comprehensive, culturally competent services for children, adults and families. In Santa Barbara 1236 Chapala Street Santa Barbara, CA 93101 (805) ...

did you know there's so much to love? - Ridgefield Library

Barbara Dobbin** Fairfield County Bank** Anne and Ed Fitzgerald** Mr. and Mrs. Ken Fitzpatrick** Hilary and Sean Flanagan** Nancy and Jim Follett* Mr. Lawrence J. Galardi* Mr. ...

Organigramm der Abteilung Personal - gültig ab 01.04 - UZH

Barbara Gabour . HR Business Partner*innen Fakultäten. Caroline Bärtschi. Sandra Maurer. Andrea Moser. Ron Steiger. Ursina Thalmann. Barbara von Planta. HR Business ...

OUR LADY QUEEN OF MARTYRS - olqmparish.org

Oct 5, 2024 · Business Manager : Liina Kiesel lkiesel@olqmparish.org 631-261-2485 x104 ... We try to avoid demonizing the other partner regardless of the circum-stances. Our goal, as ...

2025 DuPage County Estimated Employee Compensation ...

Mar 18, 2025 · 2025 DuPage County Estimated Employee Compensation Report Employee Name Job Title Department Estimated Annual Salary Bonus, Beeper Pay and Stipends*

July 2016 MPTs and Point Sheets - ncbex.org

Della Gregson, Partner Date: July 26, 2016 Re: Barbara Whirley matter . Our client, Barbara Whirley, is renting a house. She is a little over halfway through a one-year residential lease ...