

# **Accounting For Donations To Nonprofit Organizations**

## **Accounting for Donations to Nonprofit Organizations: A Comprehensive Guide**

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The Nonprofit Finance & Accounting Journal is a leading publication in the field, providing authoritative information and analysis on all aspects of nonprofit financial management, including best practices in accounting for donations to nonprofit organizations.

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Mr. Miller is a Certified Association Executive (CAE) with extensive experience in nonprofit management and publication editing. He has overseen the publication of numerous articles on topics related to nonprofit financial health and compliance.

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### **Introduction: Understanding the Importance of Accounting for Donations to Nonprofit Organizations**

Effective accounting for donations to nonprofit organizations is crucial for maintaining financial transparency, ensuring accountability, and securing continued donor support. This guide provides a comprehensive overview of the key aspects of this specialized area of accounting, covering everything from initial donation recording to preparing financial reports. Proper accounting for donations to nonprofit organizations directly impacts the organization's credibility and ability to fulfill its mission.

# **1. Recognizing and Recording Donations: The Foundation of Accounting for Donations to Nonprofit Organizations**

The first step in accounting for donations to nonprofit organizations is accurately recognizing and recording each donation. This involves identifying the source of the donation (individual, corporation, foundation, etc.), the amount donated, the date of the donation, and any restrictions placed on the use of the funds. Different accounting methods exist depending on the nature of the donation:

**Cash Donations:** These are the simplest to record, directly impacting the cash account.

**In-Kind Donations:** These donations, such as goods or services, require careful valuation to determine their fair market value, which is then recorded as revenue.

**Pledges:** These are promises of future donations. While not immediately recorded as revenue, they are typically recorded as a receivable (pledge receivable) and recognized as revenue when collected.

**Donated Assets:** The accounting treatment of donated assets (e.g., land, buildings, equipment) depends on their intended use. They may be recorded at fair market value, increasing the organization's net assets.

Accurate recording from the outset is paramount for effective accounting for donations to nonprofit organizations.

## **2. Classifying Donations: Restricted vs. Unrestricted Funds**

A key element of accounting for donations to nonprofit organizations involves classifying donations based on restrictions placed by the donor.

**Restricted Donations:** These funds are earmarked by the donor for a specific purpose, program, or project. They must be accounted for separately and used only for the designated purpose.

**Unrestricted Donations:** These donations are not subject to any donor-imposed restrictions and can be used at the discretion of the nonprofit's governing board to support general operating expenses or any program.

Maintaining a clear distinction between restricted and unrestricted funds is crucial for compliance and accurate financial reporting.

## **3. Internal Controls and Compliance in Accounting for Donations to Nonprofit Organizations**

Strong internal controls are essential to ensure the accuracy and reliability of financial records. This includes segregation of duties, regular bank reconciliations, and a robust approval process for all financial transactions. Nonprofits must also comply with relevant laws and regulations, including

those related to tax-exempt status, reporting requirements, and donor privacy. Failure to adhere to these regulations can result in serious penalties.

#### **4. Financial Reporting and Transparency in Accounting for Donations to Nonprofit Organizations**

Accurate accounting for donations to nonprofit organizations culminates in transparent and informative financial reports. These reports, typically including a statement of financial position, statement of activities, and statement of cash flows, must provide a clear picture of the organization's financial health and how donations have been utilized. Regular publication of these reports builds trust with donors and stakeholders.

#### **5. Donor Recognition and Stewardship in Accounting for Donations to Nonprofit Organizations**

Effective donor stewardship is vital for cultivating long-term relationships and encouraging future giving. This includes timely and accurate acknowledgement of donations, regular communication on the impact of donations, and transparent reporting on the use of funds. Integrating donor recognition into the accounting process ensures proper tracking of contributions and enables personalized thank you messages.

### **Conclusion**

Accounting for donations to nonprofit organizations is a multifaceted process requiring meticulous attention to detail, adherence to regulations, and a commitment to transparency. By implementing robust accounting systems, upholding high ethical standards, and fostering strong donor relationships, nonprofits can ensure their financial stability and continued success in achieving their missions. The principles outlined above provide a strong foundation for effective and ethical management of donated funds.

### **FAQs**

1. What accounting standards apply to nonprofit organizations? Generally Accepted Accounting Principles (GAAP) for nonprofits (or the equivalent in other jurisdictions) provide the framework for accounting for donations to nonprofit organizations.

2. How are in-kind donations valued? In-kind donations are valued at their fair market value at the time of donation. Independent appraisals may be necessary for significant donations.
3. What is the difference between a contribution and a grant? While both are forms of donations, grants typically come with specific conditions or requirements attached, while contributions may be more unrestricted.
4. How do I track restricted donations? Restricted donations need separate accounting, often using fund accounting, to ensure compliance with donor restrictions.
5. What are the tax implications of donations? Donations to qualified nonprofits are generally tax-deductible for the donor, subject to various limitations and regulations.
6. How often should financial reports be prepared? Nonprofits typically prepare annual financial statements and may prepare interim reports (e.g., quarterly) as well.
7. What is donor stewardship? Donor stewardship involves cultivating and maintaining relationships with donors through regular communication, reporting, and appreciation.
8. What are the potential consequences of poor accounting practices? Poor accounting practices can lead to loss of donor confidence, audit failures, legal repercussions, and even the loss of tax-exempt status.
9. Where can I find more information on nonprofit accounting? Numerous resources are available, including professional organizations like the National Council of Nonprofits and the American Institute of Certified Public Accountants (AICPA).

## **Related Articles:**

1. "Fund Accounting for Nonprofits: A Practical Guide": A step-by-step guide to setting up and managing fund accounting systems for nonprofits, emphasizing the segregation of restricted and unrestricted funds.
2. "Best Practices in Nonprofit Financial Reporting": This article explores best practices in preparing clear, accurate, and transparent financial reports that meet regulatory requirements and build donor trust.
3. "Navigating the complexities of In-Kind Donations": This focuses on the nuances of valuing and accounting for in-kind donations, including various valuation methods and potential challenges.
4. "The Importance of Internal Controls in Nonprofit Accounting": A detailed look at implementing and maintaining strong internal controls to safeguard assets and ensure the accuracy of financial records.
5. "Donor Stewardship: Building Lasting Relationships": This article explores strategies for effectively stewarding donors, maintaining strong relationships, and encouraging ongoing support.

6. "Understanding the Legal and Regulatory Landscape of Nonprofit Accounting": A comprehensive overview of relevant laws, regulations, and compliance requirements impacting nonprofit accounting practices.
7. "Using Technology to Streamline Nonprofit Accounting": Explores the use of software and technology to improve efficiency and accuracy in nonprofit accounting processes.
8. "Financial Planning and Budgeting for Nonprofits": This delves into developing effective financial plans and budgets, essential for achieving long-term financial stability.
9. "Case Studies in Nonprofit Accounting: Lessons Learned": A collection of real-world examples illustrating successful and unsuccessful nonprofit accounting practices, offering valuable lessons for practitioners.

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Great Britain. Charity Commission, 2009

**accounting for donations to nonprofit organizations: Bookkeeping for Nonprofits**  
Murray Dropkin, James Halpin, 2012-06-27 BOOKKEEPING FOR NONPROFITS Bookkeeping for Nonprofits is a hands-on guide that offers nonprofit leaders, managers, and staff the tools they need to create and maintain a complete and accurate set of accounting records. This much-needed resource provides those with little or no bookkeeping experience with practical advice in a highly accessible format. Written by Murray Dropkin and Jim Halpin, Bookkeeping for Nonprofits is a step-by-step introduction to keeping accounting records, which form the foundation for a nonprofit organization's financial reports, tax returns, budgets, cash forecasts, and grant proposals. Using this volume as a guide, nonprofit leaders and staff will be able to set up books with or without accounting software and ensure that the records meet the needs of their organization. Bookkeeping for Nonprofits is a comprehensive resource that Discusses how transactions provide day-to-day information for tracking cash balances and cash requirements Shows how transactions provide information to management and the board of directors for budgeting and other essential tasks Explains basic bookkeeping concepts, such as the accounting equation, the chart of accounts, and income and expense tracking Guides readers through the nuts and bolts of recording a transaction Provides an overview of alternative recordkeeping methodologies and how to choose among them Designed to be easy to use, the book is filled with illustrations and checklists. Bookkeeping for Nonprofits is the remarkable new guide for a new generation of accounting challenges bookkeepers face every day. —Frances Hesselbein, chairman and founding president, Leader to Leader Institute Bookkeeping for Nonprofits provides a rare combination of consummate professionalism and clear, accessible writing. Underlying the wealth of technical information lies a great deal of wisdom. The authors have found a way to translate their enormous, on-the-ground experience into usable, actionable policies, procedures, and practices. It is a book that gives all you need to create a fiscally responsible agency with the bonus of helping you become a better manager and a wiser person. —Peter Block, business consultant and author of Flawless Consulting and The Empowered Manager Bookkeeping for Nonprofits provides an excellent understanding of the practical application of bookkeeping in the real work environment. —Ron Werthman, vice president, finance/treasurer and CFO, Johns Hopkins Health System, The Johns Hopkins Hospital This is a wonderful book that every bookkeeper in a nonprofit organization should have. —Eusebio David, fiscal director, Federation of Multicultural Programs, Inc.

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depressed, overweight young man with no future into a U.S. Armed Forces icon and one of the world's top endurance athletes. The only man in history to complete elite training as a Navy SEAL, Army Ranger, and Air Force Tactical Air Controller, he went on to set records in numerous endurance events, inspiring Outside magazine to name him The Fittest (Real) Man in America. In *Can't Hurt Me*, he shares his astonishing life story and reveals that most of us tap into only 40% of our capabilities. Goggins calls this The 40% Rule, and his story illuminates a path that anyone can follow to push past pain, demolish fear, and reach their full potential.

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QuickBooks for fundraising is provided.

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**accounting for donations to nonprofit organizations: Financing Nonprofit Organizations** Inigo Garcia-Rodriguez, M. Elena Romero-Merino, 2020-01-23 The financial issues of nonprofit organizations (NPOs) have increased their importance in recent years, especially after the last global economic downturn. In this way, NPOs have been threatened by a reduction of income, while their work and expenses have not decreased. In this book, the editors bring together several topics that the academic literature has previously addressed, connecting them to each other and evaluating how all these issues are interrelated. Financing Nonprofit Organizations analyses the state of art of all these financial topics and the consequences of the last economic crisis. It dives into the interrelations of these concepts to suggest lines of future research and to reflect on the future of the different sources of funding of the NPOs. It will be of interest to students, practitioners, and researchers interested in initiating and updating their knowledge in the growing field of the financial aspects of the NPOs.

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locations, which feature a variety of individuals. The outcome is a balanced approach to the theory and application of business concepts, with attention to the knowledge and skills necessary for student success in this course and beyond. This is an adaptation of Introduction to Business by OpenStax. You can access the textbook as pdf for free at [openstax.org](https://openstax.org). Minor editorial changes were made to ensure a better ebook reading experience. Textbook content produced by OpenStax is licensed under a Creative Commons Attribution 4.0 International License.

**accounting for donations to nonprofit organizations: Rethinking Democratic Accountability**

Robert D. Behn, 2004-05-26 Traditionally, American government has created detailed, formal procedures to ensure that its agencies and employees are accountable for finances and fairness. Now in the interest of improved performance, we are asking our front-line workers to be more responsive, we are urging our middle managers to be innovative, and we are exhorting our public executives to be entrepreneurial. Yet what is the theory of democratic accountability that empowers public employees to exercise such discretion while still ensuring that we remain a government of laws? How can government be responsive to the needs of individual citizens and still remain accountable to the entire polity? In *Rethinking Democratic Accountability*, Robert D. Behn examines the ambiguities, contradictions, and inadequacies in our current systems of accountability for finances, fairness, and performance. Weaving wry observations with political theory, Behn suggests a new model of accountability—with compacts of collective, mutual responsibility—to address new paradigms for public management.

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AICPA, 2020-08-11 From financial reporting to revenue recognition to grants and contracts to auditor report changes, you have a lot going on in the not-for-profit financial arena right now. Whether you're already an expert in NFP audit and accounting standards or just getting started, this is the practical guidance you need. This must-have resource for nonprofits accounting and auditing professionals is an essential reference that will assist you with the unique aspects of accounting and financial statement preparation and auditing for not-for-profit entities. It will help you with the following Understand and implement recent updates and changes, including those related to financial reporting, revenue recognition, and grants and contracts Gain a full understanding of the accounting issues unique to not-for-profit entities Assist in the implementation of auditor report changes.

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**Nonprofit Organizations** John Zietlow, Jo Ann Hankin, Alan Seidner, Tim O'Brien, 2018-04-10 Essential tools and guidance for effective nonprofit financial management *Financial Management for Nonprofit Organizations* provides students, professionals, and board members with a comprehensive reference for the field. Identifying key objectives and exploring current practices, this book offers practical guidance on all major aspects of nonprofit financial management. As nonprofit organizations fall under ever-increasing scrutiny and accountability, this book provides the essential knowledge and tools professional need to maintain a strong financial management system while serving the organization's stated mission. Financial management, cash flow, and financial sustainability are perennial issues, and this book highlights the concepts, skills, and tools that help organizations address those issues. Clear guidance on analytics, reporting, investing, risk management, and more comprise a singular reference that nonprofit finance and accounting professionals and board members should keep within arm's reach. Updated to reflect the post-recession reality and outlook for nonprofits, this new edition includes new examples, expanded tax-exempt financing material, and recession analysis that informs strategy going forward. Articulate the proper primary financial objective, target liquidity, and how it ensures financial health and sustainability Understand nonprofit financial practices, processes, and objectives Manage your organization's resources in the context of its mission Delve into smart investing and risk management best practices Manage liquidity, reporting, cash and operating budgets, debt and other liabilities, IP, legal risk, internal controls and more Craft appropriate financial policies Although the U.S. economy has recovered, recovery has not addressed the systemic and perpetual funding

challenges nonprofits face year after year. Despite positive indicators, many organizations remain hampered by pursuit of the wrong primary financial objective, insufficient funding and a lack of investment in long-term sustainability; in this climate, financial managers must stay up-to-date with the latest tools, practices, and regulations in order to serve their organization's interests. Financial Management for Nonprofit Organizations provides clear, in-depth reference and strategy for navigating the expanding financial management function.

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Learn how to position your organization in the community as a constructive, vital, and successful social investment. Develop an investor relationship with donors and engage their values-based commitment capacity to make a difference in their communities. In this revised and updated Second Edition, fundraising expert Kay Sprinkel Grace presents her internationally field-tested core beliefs, principles, and strategies for developing long-term relationships with donor-investors and volunteers. Share in the wisdom and experience that have helped countless nonprofit organizations grow their base of support and go beyond fundraising into true donor and fund development.

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**accounting for donations to nonprofit organizations:** *The Governance of Not-for-Profit Organizations* Edward L. Glaeser, 2007-11-01 Not-for-profit organizations play a critical role in the American economy. In health care, education, culture, and religion, we trust not-for-profit firms to serve the interests of their donors, customers, employees, and society at large. We know that such firms don't try to maximize profits, but what do they maximize? This book attempts to answer that question, assembling leading experts on the economics of the not-for-profit sector to examine the problems of the health care industry, art museums, universities, and even the medieval church. Contributors look at a number of different aspects of not-for-profit operations, from the problems of fundraising, endowments, and governance to specific issues like hospital advertising. The picture that emerges is complex and surprising. In some cases, not-for-profit firms appear to work extremely well: competition for workers, customers, and donors leads not-for-profit organizations to function as efficiently as any for-profit firm. In other contexts, large endowments and weak governance allow elite workers to maximize their own interests, rather than those of their donors, customers, or society at large. Taken together, these papers greatly advance our knowledge of the dynamics and operations of not-for-profit organizations, revealing the under-explored systems of pressures and challenges that shape their governance.

**accounting for donations to nonprofit organizations: Strategic Management Accounting, Volume II** Vassili Joannidès de Lautour, 2018-07-13 This book responds to key issues in strategic management control beyond the numbers. Grounded in research but written with practitioners and students in mind, this second volume addresses the most up-to-date management control issues in the public sector, forecasting, budgeting and controls in international organisations.

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navigate the stormy seas of office life.

**accounting for donations to nonprofit organizations: Donor Retention** Roger M. Craver, 2014-08 There are eight main reasons why donors stop supporting organizations. Do you know them? You will after reading *Retention Fundraising: The New Art and Science of Keeping Your Donors for Life*. For three years, pioneering fundraiser Roger Craver immersed himself in a study of nonprofits in the U.S. and the U.K. His singular aim was to uncover why donors quit an organization and what can be done to make them stay. Some quick figures show why Craver's book on donor retention is timely: -If yours is a typical organization, you have a 60 to 70 percent chance of obtaining an additional gift from an existing donor. -You have a 20 to 40 percent chance of obtaining an additional gift from a recently lapsed donor. -But you have less than a 2 percent chance of obtaining a gift from a prospect. That bears repeating: The average organization has less than a 2 percent chance of securing a gift from a prospect. So one thing is glaringly obvious. The bulk of an organization's fundraising expenditures should be aimed at strengthening relationships with existing donors, not in acquiring new givers (though there's still a role for that, of course). Through painstaking research, Craver has singled out the exact ways an organization can deepen donor commitment. There are, he learned, seven key drivers that matter most to donors. These drivers - ranging from meaningful appreciation to opportunities for authentic involvement - have a direct cause-and- effect relationship. Move your donors from low to high commitment, and their giving will increase dramatically. Best of all, responding to what your donors want isn't costly, as Craver shows in real-life examples. There's gold in your current donors waiting to be mined. And in *Retention Fundraising*, Roger Craver has drawn a detailed map to those riches.

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**accounting for donations to nonprofit organizations: Financial Sustainability for Nonprofit Organizations** Emmanuel Jean-François, 2014-09-08 Print+CourseSmart

**accounting for donations to nonprofit organizations: Introduction to Accounting - English** Navneet Singh, Accounting is a vital aspect of business that involves recording, summarizing, analysing, and communicating financial information. It provides a systematic way to track the financial activities of an organization, enabling stakeholders to make informed decisions. Here's an introduction to the fundamental concepts and principles of accounting: Purpose of Accounting: The primary purpose of accounting is to provide relevant financial information about a business entity to internal and external users. Internal users include management and employees who use this information for decision-making, planning, and controlling operations. External users

include investors, creditors, government agencies, and the public who rely on financial statements to evaluate the financial health and performance of the business. Key Financial Statements: Balance Sheet: It provides a snapshot of the company's financial position at a specific point in time, showing its assets, liabilities, and equity. Income Statement: Also known as the profit and loss statement, it summarizes the revenues, expenses, and net income (or loss) of a company over a specified period. Statement of Cash Flows: This statement reports the cash inflows and outflows from operating, investing, and financing activities, providing insights into how cash is generated and used by the business. Accounting Principles: GAAP (Generally Accepted Accounting Principles): These are a set of standard accounting principles, standards, and procedures that companies use to compile their financial statements in the United States. It ensures consistency, comparability, and transparency in financial reporting. IFRS (International Financial Reporting Standards): These are accounting standards issued by the International Accounting Standards Board (IASB), used by companies in many countries outside the United States. IFRS aims to harmonize accounting practices globally. Double-Entry Accounting: This is a fundamental accounting principle that states that for every transaction, there are at least two accounts involved, with one account debited and another credited. This ensures that the accounting equation ( $\text{Assets} = \text{Liabilities} + \text{Equity}$ ) remains balanced. Types of Accounts: Assets: Economic resources owned or controlled by the company, such as cash, inventory, property, and equipment. Liabilities: Obligations owed by the company to external parties, such as loans, accounts payable, and bonds payable. Equity: Represents the residual interest in the assets of the company after deducting liabilities. It includes contributed capital from owners and retained earnings. Revenues: Income generated from the sale of goods or services. Expenses: Costs incurred in the process of generating revenue. Accounting Cycle: This is the process that accountants follow to record, analyse, and report financial transactions of a business. It typically includes steps such as identifying transactions, journalizing, posting to ledgers, preparing trial balances, adjusting entries, preparing financial statements, and closing entries. Auditing: This is the examination of financial statements and accounting records by an independent auditor to ensure their accuracy and compliance with accounting standards and regulations. Understanding these basic principles and concepts provides a solid foundation for anyone interested in learning more about accounting and its role in business operations and decision-making.

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accounting guidance for contributions received and made. Applicability . All entities that receive or make contributions, which primarily are not-for-profit (NFP) entities, including healthcare ...

### **Compliance Guide for 501(c)(3) Tax-Exempt Organizations**

Accounting Timeframe Periods and Methods Organizations must keep books, report, and file returns based on an annual accounting period called a tax year. Accounting Periods – A tax ...

### **Accounting for Nonprofit Organizations - CORE**

Accounting for Nonprofit Organizations: A Case Study of British Red Cross by Zi Jin Norwegian School of Economics and Business Administration (NHH-NORGES HANDELSHØYSKOLE) ...

### **HOW LONG SHOULD MY NONPROFIT RETAIN CERTAIN ...**

Nonprofit organizations should have a written retention policy. The board is responsible for ... accounting/bookkeeping, professional development, board training, and free information and ...

### **Income for not-for-profits - PwC**

donations to ultimately provide social or public services to third party beneficiaries. In a revenue contract, the donor is typically the customer. A 'customer' is defined as the party that has ...

### **Guidelines for Reporting and Counting Charitable Gifts**

Mar 3, 2017 · organizations have questioned the validity of fundraising reports. Formal campaigns seemed to grow exponentially in size, but the usable dollars failed to match the sometimes ...

### **CHARITIES ACCOUNTING STANDARD**

Page 2 of 142 CONTENTS Paragraph PREFACE A1 - A14 INTRODUCTION B1 - B12 CHARITIES ACCOUNTING STANDARD Scope General Requirement to Prepare Financial ...

## **FINANCIAL CONTROLS POLICIES AND PROCEDURES ...**

FOR SMALL NONPROFIT ORGANIZATIONS Purpose. We are a nonprofit organization committed to protecting and using our assets for our nonprofit mission. Proper financial ...

### Strategies for Improving Accounting Controls for Donations to ...

Abstract Strategies for Improving Accounting Controls for Donations to Nonprofit Organizations by Heartwill N.S. Doughan MS, University of Baltimore, 2002

### Governance and Related Topics - 501(c)(3) Organizations

policy. Organizations are urged to tailor the sample policy to their own particular situations and needs, with the help of competent counsel if necessary. Organizations that file Form 990 will ...

### *Sample Financial Statements from PPC -Preparing Nonprofit ...*

\$2,000 at date of donation if received by contribution. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted ...

## **Chapter 1: The Government and Not-for-Profit Environment**

overnments and not-for-profit organizations have much in common with businesses. However, the differences between the two environments are sufficiently pronounced that business schools ...

### **Help Your Nonprofit Clients Improve Their Accounting for ...**

Help Your Nonprofit Clients Improve Their Accounting for Capital and In-Kind Donations Kennard Wing, Teresa Gordon, Mark Hager, Tom Pollak and Patrick Rooney Opening factoid: ...

### Accounting Issues in the Nonprofit Sector - kscpa.org

Jun 3, 2025 · René leads the Forvis Mazars'Kansas City Nonprofit Advisory Services team. She has more than 30 years of experience with both nonprofit and for-profit organizations. Her ...

### Nonprofit Law in The Philippines - Council on Foundations

Civic leagues or organizations operated exclusively for the promotion of social welfare; and • Non-stock, non-profit educational institutions (Tax Code Section 30(e), (g), and (h)). Each of these ...