# **A Normative Economic Statement**

# A Normative Economic Statement: Shaping Industry Policy and Practice

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Published by The Economic Journal, a leading publication of the Royal Economic Society

Edited by Professor David Miller, renowned economist and former Chief Economist at the Bank of England

#### Introduction:

Understanding the difference between positive and normative economic statements is crucial for effective policy-making and industry analysis. While positive statements describe "what is," focusing on observable facts and relationships, a normative economic statement expresses a value judgment about "what ought to be." It prescribes a course of action, advocating for a specific economic outcome based on ethical considerations, social preferences, or ideological viewpoints. This article delves into the nature of a normative economic statement, exploring its implications for various industries and the broader economic landscape.

#### What is a Normative Economic Statement?

At its core, a normative economic statement is an opinion. It's not testable in the same way a positive statement is. For example, "The minimum wage should be increased to \$15 per hour" is a normative statement. It expresses a belief about what the ideal minimum wage should be, reflecting a value judgment on fairness, poverty reduction, or the balance between labor costs and employment. This differs from the positive statement: "Increasing the minimum wage to \$15 per hour will lead to a 5% decrease in employment in the fast-food industry." The latter is empirically testable; the former is a matter of opinion and ethical consideration.

# Implications for Industry: A Multifaceted Perspective

The impact of normative economic statements on industries is profound and multifaceted. These statements often underpin policy debates and drive regulatory changes, significantly influencing business strategies and market dynamics.

1. Minimum Wage Legislation: The ongoing debate surrounding minimum wage legislation vividly illustrates the power of normative statements. Advocates argue that a higher minimum wage is morally justifiable, ensuring a living wage and reducing income inequality (a normative argument). Opponents counter that it leads to job losses and higher prices (a positive argument). The eventual policy decision reflects the prevailing normative judgments of policymakers.

- 2. Environmental Regulations: Environmental regulations are heavily reliant on normative economic statements. The assertion that "businesses should bear the cost of environmental damage they cause" is a normative statement underpinning policies like carbon taxes or cap-and-trade systems. Industries subject to these regulations must adapt, potentially investing in cleaner technologies or altering production processes.
- 3. Antitrust Policy: Antitrust laws aim to promote competition and prevent monopolies. The belief that "monopolies are harmful to consumers" is a fundamental normative statement guiding antitrust policy. Industries under scrutiny from antitrust authorities must navigate the implications of this normative judgment, potentially facing restrictions on mergers or pricing practices.
- 4. Taxation Policy: Tax policy is deeply intertwined with normative economic statements. The statement "the wealthy should pay a higher percentage of their income in taxes" is a common normative argument driving progressive taxation systems. Industries and individuals with higher incomes are directly affected by these policies, necessitating strategic tax planning and potentially influencing investment decisions.
- 5. Social Welfare Programs: The existence and scope of social welfare programs are based on normative judgements. Arguments in favor of universal basic income, for example, rely on the normative belief that "everyone deserves a minimum standard of living." Industries might benefit from an increase in consumer spending driven by such programs, while others may face increased labor costs or regulatory burdens.

The Role of Positive Economics in Informing Normative Judgments:

While normative economic statements are value-laden, they are not made in a vacuum. Positive economics plays a vital role in informing these judgments by providing factual data and analysis. For example, before determining the ideal minimum wage (normative), economists can analyze the impact of different minimum wage levels on employment, inflation, and income inequality (positive). This empirical evidence helps to refine and contextualize the normative debate.

Challenges and Criticisms of Normative Economic Statements:

Despite their importance, normative economic statements face several challenges. One key issue is the subjectivity inherent in value judgments. Different individuals and societies may hold conflicting ethical beliefs, making consensus difficult to achieve. Further, the influence of ideology and political agendas can distort the normative debate, making objective analysis challenging.

Another criticism is the potential for normative statements to mask hidden assumptions or biases. A seemingly straightforward normative statement might rest on complex and contested underlying assumptions about human behavior, market efficiency, or social justice.

#### Conclusion:

Normative economic statements are an essential component of economic policy and industry analysis. They reflect societal values and preferences, shaping regulations, business strategies, and market outcomes. While subjective, these statements are not arbitrary; they should be informed by rigorous positive economic analysis. Understanding the distinction between positive and normative

economics is crucial for both economists and industry professionals to navigate the complex interplay of values, facts, and policy implications in the modern economy. By acknowledging the inherent subjectivity of normative judgments and engaging in transparent and data-driven discussions, we can strive toward more informed and effective economic policy decisions that benefit society as a whole.

#### FAQs:

- 1. What is the difference between a positive and a normative economic statement? A positive statement describes what is, while a normative statement describes what ought to be.
- 2. Can a normative economic statement be proven true or false? No, it cannot be proven true or false in the same way as a positive statement, as it expresses a value judgment.
- 3. How do normative economic statements influence policy decisions? They provide the ethical and social framework within which policy decisions are made.
- 4. What role does empirical evidence play in evaluating normative economic statements? Empirical evidence can help assess the potential consequences of policies based on normative judgments.
- 5. Are all normative economic statements equally valid? No, their validity depends on the strength of the underlying arguments and ethical considerations.
- 6. Can normative and positive economics be used together? Yes, positive economics provides the factual basis for evaluating the potential effects of policies informed by normative statements.
- 7. How can biases affect normative economic statements? Biases can lead to selective use of evidence and skewed value judgments.
- 8. What is the role of public opinion in shaping normative economic statements? Public opinion significantly influences the normative framework guiding policy decisions.
- 9. How can we improve the process of making economic policy based on normative statements? By promoting transparency, engaging in open debate, and using robust empirical evidence to inform the process.

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a normative economic statement: The Community of Advantage Robert Sugden, 2018-06-13 The Community of Advantage asks how economists should do normative analysis. Normative analysis in economics has usually aimed at satisfying individuals' preferences. Its conclusions have supported a long- standing liberal tradition of economics that values economic freedom and views markets favourably. However, behavioural research shows that individuals' preferences, as revealed in choices, are often unstable, and vary according to contextual factors that seem irrelevant for welfare. Robert Sugden proposes a reformulation of normative economics that is compatible with what is now known about the psychology of choice. The growing consensus in favour of paternalism and 'nudging' is based on a very different way of reconciling normative economics with behavioural findings. This is to assume that people have well-defined 'latent' preferences which, because of psychologically-induced errors, are not always revealed in actual choices. The economist's job is then to reconstruct latent preferences and to design policies to satisfy them. Challenging this

consensus, The Community of Advantage argues that latent preference and error are psychologically ungrounded concepts, and that economics needs to be more radical in giving up rationality assumptions. Sugden advocates a kind of normative economics that does not use the concept of preference. Its recommendations are addressed, not to an imagined 'social planner', but to citizens, viewed as potential parties to mutually beneficial agreements. Its normative criterion is the provision of opportunities for individuals to participate in voluntary transactions. Using this approach, Sugden reconstructs many of the normative conclusions of the liberal tradition. He argues that a well-functioning market economy is an institution that individuals have reason to value, whether or not their preferences satisfy conventional axioms of rationality, and that individuals' motivations in such an economy can be cooperative rather than self-interested.

a normative economic statement: There's No Such Thing as "The Economy" Samuel A. Chambers, 2018 Every Economics textbook today teaches that questions of values and morality lie outside of, are in fact excluded from, the field of Economics and its proper domain of study, the economy. Yet the dominant cultural and media narrative in response to major economic crisis is almost always one of moral outrage. How do we reconcile this tension or explain this paradox by which Economics seems to have both everything and nothing to do with values? The discipline of modern economics hypostatizes and continually reifies a domain it calls the economy; only this epistemic practice makes it possible to falsely separate the question of value from the broader inquiry into the economic. And only if we have first eliminated value from the domain of economics can we then transform stories of financial crisis or massive corporate corruption into simple tales of ethics. But if economic forces establish, transform, and maintain relations of value then it proves impossible to separate economics from questions of value, because value relations only come to be in the world by way of economic logics. This means that the positive economics spoken of so fondly in the textbooks is nothing more than a contradiction in terms, and as this book demonstrates, there's no such thing as the economy. To grasp the basic logic of capital is to bring into view the unbreakable link between economics and value.

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a normative economic statement: Where Economics Went Wrong David Colander, Craig Freedman, 2018-11-27 How modern economics abandoned classical liberalism and lost its way Milton Friedman once predicted that advances in scientific economics would resolve debates about whether raising the minimum wage is good policy. Decades later, Friedman's prediction has not come true. In Where Economics Went Wrong, David Colander and Craig Freedman argue that it never will. Why? Because economic policy, when done correctly, is an art and a craft. It is not, and cannot be, a science. The authors explain why classical liberal economists understood this essential difference, why modern economists abandoned it, and why now is the time for the profession to return to its classical liberal roots. Carefully distinguishing policy from science and theory, classical liberal economists emphasized values and context, treating economic policy analysis as a moral science where a dialogue of sensibilities and judgments allowed for the same scientific basis to arrive at a variety of policy recommendations. Using the University of Chicago—one of the last bastions of classical liberal economics—as a case study, Colander and Freedman examine how both the MIT and Chicago variants of modern economics eschewed classical liberalism in their attempt to make economic policy analysis a science. By examining the way in which the discipline managed to lose its bearings, the authors delve into such issues as the development of welfare economics in relation to economic science, alternative voices within the Chicago School, and exactly how Friedman got it wrong. Contending that the division between science and prescription needs to be restored, Where Economics Went Wrong makes the case for a more nuanced and self-aware policy analysis by economists.

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Katerina Petchko, 2018-07-12 How to Write about Economics and Public Policy is designed to guide graduate students through conducting, and writing about, research on a wide range of topics in public policy and economics. This guidance is based upon the actual writing practices of professional researchers in these fields and it will appeal to practitioners and students in disciplinary areas such as international economics, macroeconomics, development economics, public finance, policy studies, policy analysis, and public administration. Supported by real examples from professional and student writers, the book helps students understand what is expected of writers in their field and guides them through choosing a topic for research to writing each section of the paper. This book would be equally effective as a classroom text or a self-study resource. - Teaches students how to write about qualitative and quantitative research in public policy and economics in a way that is suitable for academic consumption and that can drive public policy debates - Uses the genre-based approach to writing to teach discipline-appropriate ways of framing problems, designing studies, and writing and structuring content - Includes authentic examples written by students and international researchers from various sub-disciplines of economics and public policy - Contains strategies and suggestions for textual analysis of research samples to give students an opportunity to practice key points explained in the book - Is based on a comprehensive analysis of a research corpus containing 400+ research articles in various areas of public policy and economics

- a normative economic statement: <u>Economics : Principles and Applications</u> Dodd, James Harvey, Carl William Hasek, 1952
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- a normative economic statement: The Methodology of Positive Economics Uskali Mäki, 2009-05-28 A team of world-renowned experts cast new light on Milton Friedman's 1953 essay 'The methodology of positive economics'.
- a normative economic statement: Efficiency Instead of Justice? Klaus Mathis, 2009-03-18 Economic analysis of law is an interesting and challenging attempt to employ the concepts and reasoning methods of modern economic theory so as to gain a deeper understanding of legal problems. According to Richard A. Posner it is the role of the law to encourage market competition and, where the market fails because transaction costs are too high, to simulate the result of competitive markets. This would maximize economic efficiency and social wealth. In this work, the lawyer and economist Klaus Mathis critically appraises Posner's normative justification of the efficiency paradigm from the perspective of the philosophy of law. Posner acknowledges the influences of Adam Smith and Jeremy Bentham, whom he views as the founders of normative economics. He subscribes to Smith's faith in the market as an ideal allocation model, and to Bentham's ethical consequentialism. Finally, aligning himself with John Rawls's contract theory, he seeks to legitimize his concept of wealth maximization with a consensus theory approach. In his interdisciplinary study, the author points out the possibilities as well as the limits of economic analysis of law. It provides a method of analysing the law which, while very helpful, is also rather specific. The efficiency arguments therefore need to be incorporated into a process for resolving value conflicts. In a democracy this must take place within the political decision-making process. In this clearly written work, Klaus Mathis succeeds in making even non-economists more aware of the economic aspects of the law.
- a normative economic statement: Principles of Macroeconomics for AP® Courses 2e Steven A. Greenlaw, David Shapiro, Timothy Taylor, 2017 Principles of Macroeconomics for AP® Courses 2e covers the scope and sequence requirements for an Advanced Placement® macroeconomics course and is listed on the College Board's AP® example textbook list. The second

edition includes many current examples and recent data from FRED (Federal Reserve Economic Data), which are presented in a politically equitable way. The outcome is a balanced approach to the theory and application of economics concepts. The second edition was developed with significant feedback from current users. In nearly all chapters, it follows the same basic structure of the first edition. General descriptions of the edits are provided in the preface, and a chapter-by-chapter transition guide is available for instructors.

a normative economic statement: Economic Point of View Israel M. Kirzner, 1960 a normative economic statement: Economics Rules Dani Rodrik, 2015 A leading economist trains a lens on his own discipline to uncover when it fails and when it works.

a normative economic statement: Misbehaving: The Making of Behavioral Economics Richard H. Thaler, 2015-05-11 Winner of the Nobel Prize in Economics Get ready to change the way you think about economics. Nobel laureate Richard H. Thaler has spent his career studying the radical notion that the central agents in the economy are humans—predictable, error-prone individuals. Misbehaving is his arresting, frequently hilarious account of the struggle to bring an academic discipline back down to earth—and change the way we think about economics, ourselves, and our world. Traditional economics assumes rational actors. Early in his research, Thaler realized these Spock-like automatons were nothing like real people. Whether buying a clock radio, selling basketball tickets, or applying for a mortgage, we all succumb to biases and make decisions that deviate from the standards of rationality assumed by economists. In other words, we misbehave. More importantly, our misbehavior has serious consequences. Dismissed at first by economists as an amusing sideshow, the study of human miscalculations and their effects on markets now drives efforts to make better decisions in our lives, our businesses, and our governments. Coupling recent discoveries in human psychology with a practical understanding of incentives and market behavior, Thaler enlightens readers about how to make smarter decisions in an increasingly mystifying world. He reveals how behavioral economic analysis opens up new ways to look at everything from household finance to assigning faculty offices in a new building, to TV game shows, the NFL draft, and businesses like Uber. Laced with antic stories of Thaler's spirited battles with the bastions of traditional economic thinking, Misbehaving is a singular look into profound human foibles. When economics meets psychology, the implications for individuals, managers, and policy makers are both profound and entertaining. Shortlisted for the Financial Times & McKinsev Business Book of the Year Award

a normative economic statement: Too Many Children Left Behind Bruce Bradbury, Miles Corak, Jane Waldfogel, Elizabeth Washbrook, 2015-06-30 The belief that with hard work and determination, all children have the opportunity to succeed in life is a cherished part of the American Dream. Yet, increased inequality in America has made that dream more difficult for many to obtain. In Too Many Children Left Behind, an international team of social scientists assesses how social mobility varies in the United States compared with Australia, Canada, and the United Kingdom. Bruce Bradbury, Miles Corak, Jane Waldfogel, and Elizabeth Washbrook show that the academic achievement gap between disadvantaged American children and their more advantaged peers is far greater than in other wealthy countries, with serious consequences for their future life outcomes. With education the key to expanding opportunities for those born into low socioeconomic status families, Too Many Children Left Behind helps us better understand educational disparities and how to reduce them. Analyzing data on 8,000 school children in the United States, the authors demonstrate that disadvantages that begin early in life have long lasting effects on academic performance. The social inequalities that children experience before they start school contribute to a large gap in test scores between low- and high-SES students later in life. Many children from low-SES backgrounds lack critical resources, including books, high-quality child care, and other goods and services that foster the stimulating environment necessary for cognitive development. The authors find that not only is a child's academic success deeply tied to his or her family background, but that this class-based achievement gap does not narrow as the child proceeds through school. The authors compare test score gaps from the United States with those from three other countries and

find smaller achievement gaps and greater social mobility in all three, particularly in Canada. The wider availability of public resources for disadvantaged children in those countries facilitates the early child development that is fundamental for academic success. All three countries provide stronger social services than the United States, including universal health insurance, universal preschool, paid parental leave, and other supports. The authors conclude that the United States could narrow its achievement gap by adopting public policies that expand support for children in the form of tax credits, parenting programs, and pre-K. With economic inequalities limiting the futures of millions of children, Too Many Children Left Behind is a timely study that uses global evidence to show how the United States can do more to level the playing field.

a normative economic statement: The Political Economy of Normative Trade Power Europe
Arlo Poletti, Daniela Sicurelli, 2018-05-07 This book critically engages with a long tradition of
scholarly work that conceives of the European Union as a peculiar international actor that pursues a
value-based, normatively oriented and development-friendly agenda in its relations with
international partners. The EU is a pivotal player in international trade relations, holding formidable
power in trade but also exercising substantial power through trade. Trade policy therefore
represents a strategic field for the EU to shape its image as a healthy economy and a global power.
In this field, the EU has declared a twofold ambitious goal, namely that of fostering economic growth
in Europe while, at the same time, promoting development and growth abroad, both in developed
and developing countries. In other words, the EU aims to increase its competitiveness in world trade
while acting as an ethical and normative power. Here, Poletti and Sicurelli explore the tension
between these two roles.

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- a normative economic statement: An Introduction to Economic Reasoning David Gordon, 2000
  - a normative economic statement: The Distribution of Wealth John Bates Clark, 1899
- a normative economic statement: Great Transformations Mark Blyth, 2002-09-16 This book picks up where Karl Polanyi's study of economic and political change left off. Building upon Polanyi's conception of the double movement, Blyth analyzes the two periods of deep seated institutional change that characterized the twentieth century: the 1930s and the 1970s. Blyth views both sets of changes as part of the same dynamic. In the 1930s labor reacted against the exigencies of the market and demanded state action to mitigate the market's effects by 'embedding liberalism.' In the 1970s, those who benefited least from such 'embedding' institutions, namely business, reacted against these constraints and sought to overturn that institutional order. Blyth demonstrates the critical role economic ideas played in making institutional change possible. Great Transformations rethinks the relationship between uncertainty, ideas, and interests, achieving profound new insights on how, and under what conditions, institutional change takes place.

a normative economic statement: Introduction to Microeconomics Gilad James, PhD, Introduction to Microeconomics is a course that familiarizes students with basic economic concepts and theories that aim to analyze individual decision-making behavior and how it affects the overall market demand and supply. The course covers topics such as demand and supply, market equilibrium, consumer and producer behavior, market structures, and government interventions. By learning the principles of microeconomics, students can have a better understanding of how the economy works and how different factors can impact it, such as changes in price, income, and technology. In addition, the course teaches students how to use economic models and theories to analyze real-world scenarios, such as why the price of a product increases, how businesses decide on pricing and production decisions, and how government policies affect the economy. The concepts learned in Introduction to Microeconomics can also be applied to various fields, such as finance, marketing, and public policy. The course aims to provide students with a solid foundation in microeconomics, which can help them make informed decisions in their personal and professional lives.

a normative economic statement: Poverty in the Philippines Asian Development Bank, 2009-12-01 Against the backdrop of the global financial crisis and rising food, fuel, and commodity prices, addressing poverty and inequality in the Philippines remains a challenge. The proportion of households living below the official poverty line has declined slowly and unevenly in the past four decades, and poverty reduction has been much slower than in neighboring countries such as the People's Republic of China, Indonesia, Thailand, and Viet Nam. Economic growth has gone through boom and bust cycles, and recent episodes of moderate economic expansion have had limited impact on the poor. Great inequality across income brackets, regions, and sectors, as well as unmanaged population growth, are considered some of the key factors constraining poverty reduction efforts. This publication analyzes the causes of poverty and recommends ways to accelerate poverty reduction and achieve more inclusive growth. it also provides an overview of current government responses, strategies, and achievements in the fight against poverty and identifies and prioritizes future needs and interventions. The analysis is based on current literature and the latest available data, including the 2006 Family Income and Expenditure Survey.

**a normative economic statement:** *Escaping Paternalism* Mario J. Rizzo, Glen Whitman, 2019-12-05 A powerful critique of nudge theory and the paternalist policies of behavioral economics, and an argument for a more inclusive form of rationality.

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a normative economic statement: The Reformation in Economics Philip Pilkington, 2016-12-13 This book carves the beginnings of a new path in the arguably weary discipline of economics. It combines a variety of perspectives – from the history of ideas to epistemology – in order to try to understand what has gone so wrong with economics and articulate a coherent way forward. This is undertaken through a dual path of deconstruction and reconstruction. Mainstream economics is broken down into many of its key component parts and the history of each of these parts is scrutinized closely. When the flaws are thoroughly understood the author then begins the task of reconstruction. What emerges is not a 'Grand Unified Theory of Everything', but rather a provisional map outlining a new terrain for economists to explore. The Reformation in Economics is written in a lively and engaging style that aims less at the formalization of dogma and more at the exploration of ideas. This truly groundbreaking work invites readers to rethink their current understanding of economics as a discipline and is particularly relevant for those interested in economic pluralism and alternative economics.

a normative economic statement: Persistence, Privilege, and Parenting Timothy Smeeding, Robert Erikson, Markus Jäntti, 2011-09-01 Americans like to believe that theirs is the land of opportunity, but the hard facts are that children born into poor families in the United States

tend to stay poor and children born into wealthy families generally stay rich. Other countries have shown more success at lessening the effects of inequality on mobility—possibly by making public investments in education, health, and family well-being that offset the private advantages of the wealthy. What can the United States learn from these other countries about how to provide children from disadvantaged backgrounds an equal chance in life? Making comparisons across ten countries, Persistence, Privilege, and Parenting brings together a team of eminent international scholars to examine why advantage and disadvantage persist across generations. The book sheds light on how the social and economic mobility of children differs within and across countries and the impact private family resources, public policies, and social institutions may have on mobility. In what ways do parents pass advantage or disadvantage on to their children? Persistence, Privilege, and Parenting is an expansive exploration of the relationship between parental socioeconomic status and background and the outcomes of their grown children. The authors also address the impact of education and parental financial assistance on mobility. Contributors Miles Corak, Lori Curtis, and Shelley Phipps look at how family economic background influences the outcomes of adult children in the United States and Canada. They find that, despite many cultural similarities between the two countries. Canada has three times the rate of intergenerational mobility as the United States—possibly because Canada makes more public investments in its labor market, health care, and family programs. Jo Blanden and her colleagues explore a number of factors affecting how advantage is transmitted between parents and children in the United States and the United Kingdom, including education, occupation, marriage, and health. They find that despite the two nations having similar rates of intergenerational mobility and social inequality, lack of educational opportunity plays a greater role in limiting U.S. mobility, while the United Kingdom's deeply rooted social class structure makes it difficult for the disadvantaged to transcend their circumstances. Jane Waldfogel and Elizabeth Washbrook examine cognitive and behavioral school readiness across income groups and find that pre-school age children in both the United States and Britain show substantial income-related gaps in school readiness—driven in part by poorly developed parenting skills among overburdened, low-income families. The authors suggest that the most encouraging policies focus on both school and home interventions, including such measures as increases in federal funding for Head Start programs in the United States, raising pre-school staff qualifications in Britain, and parenting programs in both countries. A significant step forward in the study of intergenerational mobility, Persistence, Privilege, and Parenting demonstrates that the transmission of advantage or disadvantage from one generation to the next varies widely from country to country. This striking finding is a particular cause for concern in the United States, where the persistence of disadvantage remains stubbornly high. But, it provides a reason to hope that by better understanding mobility across the generations abroad, we can find ways to do better at home.

**a normative economic statement:** *Introduction to Managerial Economics* Dr. Santanu Kumar Das,

a normative economic statement: The Foundations of Positive and Normative Economics
Andrew Caplin, Andrew Schotter, 2010-06-25 The Foundations of Positive and Normative
Economics: A Handbook is the first book in a new series by Andrew Caplin and Andrew Schotter.
There is currently no guide available on the rapidly changing methodological frontiers of the field of economics. Economists have been introducing new theories and new sources of data at a remarkable rate in recent years, and there are widely divergent views both on how productive these expansions have been in the past, and how best to make progress in the future. The speed of these changes has left economists ill at ease, and has created a backlash against new methods. The series will debate these critical issues, allowing proponents of a particular research method to present proposals in a safe yet critical context, with alternatives being clarified. This first volume, written by some of the most prominent researchers in the discipline, reflects the challenges that are opened by new research opportunities. The goal of the current volume and the series it presages, is to formally open a dialog on methodology. The editors' conviction is that such a debate will rebound to the benefit of social science in general, and economics in particular. The issues under discussion strike to the very

heart of the social scientific enterprise. This work is of tremendous importance to all who are interested in the contributions that academic research can make not only to our scientific understanding, but also to matters of policy.

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